

[JOIN OUR TEAM](#)

Student Development Internship

Marketing & Sales (all genders)

2 days per week – alongside your studies

SCHEDULE

2 days / week

LOCATION

Klagenfurt / hybrid

START

Immediately

DURATION

12 months

About MAYPOWER

MAYPOWER is the operating system for businesses: CRM, marketing, sales, automation and AI on one platform. We help companies grow faster and replace many separate tools with a single system.

Your Role

You'll get real responsibility with us. You'll bring what you've learned in your studies and in past marketing and sales work straight into your job, develop your own strategies, carry them out on your own responsibility, and uncover your own customer potential and convert it into your sales success. We believe that hands-on practice is the best way to deepen what you learn in your studies. You'll be a full member of our team, and we'll always be there to support you.

Your Responsibilities

Marketing & Brand Awareness

- Develop your own marketing strategies and campaigns to grow MAYPOWER's brand awareness.
- Create content for social media, LinkedIn, newsletters and webinars.
- Analyze target groups, markets and competitors, and turn what you find into concrete actions.
- Measure how well your activities work and improve them based on the data.

Sales & Business Development

- Find, research and qualify new target customers and partners.
- Reach out to potential customers and prepare first calls and product demos.
- Learn modern sales approaches and expand them on your own, such as inbound, outbound, social selling, funnel strategies and partner sales.
- Manage the sales pipeline directly in the MAYPOWER CRM.

Driving Growth with MAYPOWER

- Show companies how they can grow with the MAYPOWER operating system.
- Help create sales materials, presentations and use cases.
- Pass on feedback from your customer conversations to our product development team.

— What You Bring

- You study business administration, marketing, communications, business psychology or a related field.
- You have some first experience in marketing and/or sales, for example from internships, part-time jobs or projects.
- You work independently, have your own ideas and want to make things happen.
- You communicate confidently and enjoy meeting people.
- You're interested in digitalization, SaaS and AI.
- Your English is very good.

— What We Offer

- 2 fixed working days per week that fit around your studies
- Real responsibility and room to develop your own strategies
- Direct collaboration with management
- A look inside a growing SaaS company and its modern sales structures
- Hands-on experience with CRM, marketing automation and AI tools
- A detailed internship reference and, if you want it, support with your thesis or university project

— How to Apply

Send us your CV and a few sentences on why you'd like to join MAYPOWER to:
bewerbung@maypower.io